

**From Vision** **To Reality**

*QTIP and Behavioral Health: What Happened?*

Kristine Hobbs, LMSW  
CATCH, January 2015

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**From Vision...**

From the grant:  
*"Behavioral health is fully integrated into our demonstration grant as Category C which specifically focuses on the **integration of behavioral health care** within the medical home..."*

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**To Reality**




**Children's Mental Health Awareness Week**  
May 1-7, 2011

1 in 5 Children In South Carolina Experiences a Mental Health Disorder

Visits  
Pediatrics, 2006...  
24% of pediatric primary care visits involve behavioral, emotional or developmental concerns

Suicide  
3rd leading cause of death –  
10-14 year olds & 15-24 year olds

20/20 Rule



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Top 6 Options Chosen in July 2011

- Access child psychiatry
- Facilitate accessing local resources
- Compile a list of community resources
- Learn how to code and bill for mental health services
- Identify assessment and screening tools
- Identify funding options for co-located staff

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***In REALITY,  
we had to operationalize across:***

- 18 practices;
- 12 communities;
- 5 business models;
- various skill levels; and
- desires for integration.

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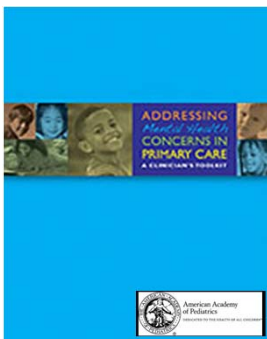
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AAP's Mental Health Toolkit

- Community Resources
- Health Care Financing
- Support for Children and Families
- Clinical Information Systems/Delivery Systems Redesign
- Decision Support for Clinicians

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### Community Resources

**Vision:**  
Ability to know about and access community resources

**Actions:**

- Visited community providers
- Created referral forms
- Served as liaison among community providers and family advocacy groups:
  - Authorizations
  - Feedback and referral loops
  - Lists of providers
  - Outreach using AAP Toolkit Letters

**Visited:**

- Mental Health Centers
- DAODAS
- Child Advocacy Centers
- Hospitals
- Private Providers
- Sexual Assault Services
- Family Corps
- Family Advocacy Groups
- First Steps
- Domestic Violence Groups

**Reality:**  
"We obtained more information in that one hour meeting than multiple phone calls could have accomplished!"

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### Community Resources

Period	Community Mtg w/In practice #	Community Mtg w/ Practice #	DVT TA #
Jan 13 - Dec 12	10	21	69
Jan - Dec 2013	34	29	42
Jan - Nov 2014	50	15	35

Indicator	Pre to QIP Professionals	Pre to QIP
Relationship with mental health professionals	2.28	2.27
Feedback from mental health professionals	1.68	1.68
Quality of communication with mental health professionals	1.65	1.65
Knowledge of community resources	2.41	2.29
Referral to family support services	2.48	2.18

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### Healthcare Financing

**Vision:**  
Understand financing for providing and accessing services

**Actions:**

- Published Medicaid bulletin for billing and coding
- Advocated streamlining authorization processes
- Provided lists of providers serving multiple MCOs
- Liaison work with payers
- Linked referral staff with MCO staff
- Learned to spread visits out over multiple visits

**Reality:**  
"Benefit of being reimbursed for mental health screening has been huge and will continue after the grant."

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**Vision:**  
Provide an office environment promoting mental health

## Support for Children and Families

**Actions:**

- Created bulletin boards in waiting rooms
- Provided ADHD group visits
- Accessed handouts for families
- Provided handouts on community resources
- HEL<sup>2</sup>P<sup>3</sup>
- Collaborated with family groups
- Offered Parent Partners

**Reality:**  
"Awareness of mental health was never on my radar screen – had no clue of what it really meant."

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**Vision:**  
Incorporate mental health into routine office protocols

## Delivery Systems Redesign

**Actions:**

- Taught QI techniques
  - Process...process...process...
  - PDSA cycles around screens, codes, billing
- Provided screening protocol
  - Office protocols for screening
- Discussed EMR uses
- Guidelines for ADHD care
  - ADHD med checks – Rx reminder
- Piloted CHADIS
- Worked on referral and feedback loops

**Reality:**  
"...questionnaires tell you what's important to the child and parent before you walk in the room... that changes the entire visit..."

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Recommended Screenings -- Introduced January 2013

SC QTIP Recommended Routine Screening Protocol		
Babies and Preschoolers	Elementary School	Adolescents
<b>Developmental Screening ALL:</b> ASQ-3 or PEDS MCHAT	<b>All:</b> PSC – parent report	<b>All:</b> PSC-Y 11+
<b>Psychosocial/Environmental Risk Factors - ALL</b> Edinburgh Post-Partum depression screen for moms SEEK-PSQ	<b>If indicated:</b> SCARED – 8+ Vanderbilt	<b>If indicated or desired:</b> Modified PHQ-9 CRAFFT SCARED Vanderbilt

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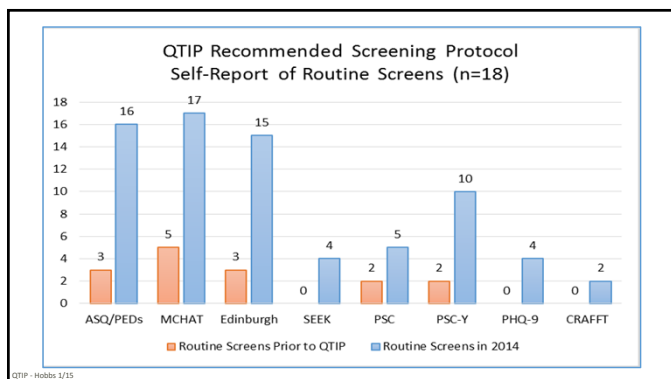
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**Vision:**  
Manage/refer mental health needs as routinely as physical health needs

## Clinical Decision Making

**Actions:**

- TA visits and Community Visits
- Provided Academic Detailing for ADHD and SGAs
- Offered psychiatric consultant
- Taught specific skill building
  - HELP resources Common Factors
  - Learning from each other at LC
  - MI training
- Shared pediatric behavioral health resources
  - PAL resources – redesigned
  - TN AAP resources
  - UMASS training

**Reality:**  
“The most helpful part of the grant was the behavioral health initiative...giving us confidence... that we weren’t going to get overwhelmed.”

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# So What?

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### So What did evaluators say happened?

- Significant progress was made along the **continuum of integration**. Most reached the coordinated level of integration (demonstrated by) increased screening and changes in work flow.
- QTIP practices reported a **higher level of comfort** in addressing behavioral health needs.
- Practice change occurred resulting from **Academic Detailing's** focus on **SGAs**

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### So What did QTIP staff learn?

- "Start where the practice is".
- Integration is **challenging, time consuming, and** requires **system changes**.
- Integration requires:
  - **Multiple models** matching skill levels, business models, and local resources.
  - **Payment mechanisms** that differ from traditional physical and mental health models.
  - **More time** than a typical physical health office visits
- QTIP interventions centered on increasing:
  - **awareness** of the **needs of the child** and family, and
  - Pediatric staff's **capacity and skills** to assess, screen, refer and collaborate with community resources.

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### So What did practice staff say?

Most Useful/important/helpful thing we have done to facilitate integration:

- Tangible** resources
- Screening** protocol
- Reimbursement** mechanisms in place for screenings
- Constant** discussion and reinforcement

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### So What?

- Top 6 of 21 Options Practices Chose in July 2011
- Access child psychiatry
  - Facilitate accessing local resources
  - Compile a list of community resources
  - Learn how to code and bill for mental health services
  - Identify assessment and screening tools
  - Identify funding options for co-located staff

- Most Useful/important/helpful thing we have done to facilitate integration:
- Tangible resources
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### So What did individuals say happened?

- *'We thought we were doing a good job; but, now we are doing even better.'*
- *'You helped us find resources, prior to QTIP those conversations, were at zero.'*
- *'QTIP has made us more bold about our adolescent screening.'*
- *'Our focus now is "change the process not the patient.'"*
- *'It has brought us all into an awareness of what our children need and what they deserve.'*
- *'By going to learning collaboratives and listening we are able to hear everyone's struggles and challenges. Y'all are our mental health services.'*
- *"We are all better together than we are apart and QTIP has helped us learn that."*

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